CONTRACT



WTHI 800 Ohio Street Terre Haute, IN 47807 (812) 232-9481

And:

Buying Time 650 Massachusetts Avenue NW Suite 210 Washington, DC 20001-3796 USA

	Contract / Re	vision	Alt Order	· #
	919607	1	2526749	8
Product				
Political				
Contract Dates	Estimate #			
11/01/16 - 11/07/16	4836			
Advertiser	1634		Original Date	e / Revision
POL/Gregg for Gover	nor (D)		11/02/16	/ 11/02/16
	Billing Cycle	Billing Cycle Billing Calendar EOM/EOC Broadcast		Cash/Trade
	EOM/EOC			Cash
	Property	Accou	nt Executive	Sales Office
	WTHI	Katz Washington		Katz/Washingto
	Special Hand	lling		
	Demographic	}		
	Adults 25-54			
	Agy Code	Advert	iser Code	Product 1/2
	9915780			
	Agency Ref		Advertise	or Ref

IN5252/SP2893/TO824

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Rtn Type Spots	Amount
N 1 WTHI 11/01/16 11/07/16 CBS This Morning	7a-9a	:30	NM 9	\$900.00
Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -2222 8 Week: 11/07/16 11/13/16 1 1	Rate \$100.00 \$100.00			
2 WTHI 11/01/16 11/07/16 News 10 M-F	6a-7a	:30	NM 10	\$1,500.00
Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -2222 8 Week: 11/07/16 11/13/16 2 2	<u>Rate</u> \$150.00 \$150.00			
3 WTHI 11/01/16 11/07/16 News 10 M-F Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -1111 4 Week: 11/07/16 11/13/16 1 1	530a-6a <u>Rate</u> \$100.00 \$100.00	:30	NM 5	\$500.00
4 WTHI 11/01/16 11/07/16 M-F 9a-10a	9a-10a	:30	NM 5	\$300.00
Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -1111 4 Week: 11/07/16 11/13/16 1 1	<u>Rate</u> \$60.00 \$60.00			
5 WTHI 11/01/16 11/07/16 News 10 Midday Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 1 4 Week: 11/07/16 11/13/16 1 1	12p-1230p <u>Rate</u> \$200.00 \$200.00	:30	NM 5	\$1,000.00
6 WTHI 11/01/16 11/07/16 Daytime Afternoon Rotator Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -1111 4 Week: 11/07/16 11/13/16 1 1	1230p-3p <u>Rate</u> \$120.00 \$120.00	:30	NM 5	\$600.00
7 WTHI 11/01/16 11/07/16 The Talk Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -1111 4 Week: 11/07/16 11/13/16 1 1	2p-3p <u>Rate</u> \$90.00 \$90.00	:30	NM 5	\$450.00
8 WTHI 11/01/16 11/07/16 Price is Right Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -1111 4 Week: 11/07/16 11/13/16 1 1	11a-12p <u>Rate</u> \$250.00 \$250.00	;30	NM 5	\$1,250.00

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11/02/16 / 11/02/16



WTHI 800 Ohio Street Terre Haute, IN 47807 (812) 232-9481

Contract / Revision Alt Order # 25267498 919607 Contract Dates Product Estimate # 11/01/16 - 11/07/16 Political 4836 Original Date / Revision Advertiser

POL/Gregg for Governor

	Start/End	Spots/		
*Line Ch Start Date End Date Description	Time	Days Length Week	Rate Rtn Type Spots	Amount
Start Date End Date Weekdays Spots/Week	<u>Rate</u>			
9 WTHI 11/01/16 11/07/16 Let's Make a Deal Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -1111 4 Week: 11/07/16 11/13/16 1 1	10a-11a <u>Rate</u> \$250.00	30	NM 5	\$1,250.00
**************************************	\$250.00			#050.00
10 WTHI 11/01/16 11/07/16 M-F 530p-6p Start Date End Date Weekdays Week: 10/31/16 11/06/16 -1111 4 Week: 11/07/16 11/13/16 1 1	530p-6p <u>Rate</u> \$130.00 \$130.00	:30	NM 5	\$650.00
11 WTHI 11/01/16 11/07/16 M-F 4p-5p Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -2222 8 Week: 11/07/16 11/13/16 1 1	4p-5p <u>Rate</u> \$100.00 \$100.00	:30	NM 9	\$900.00
D 12 WTHI 11/06/16 11/06/16 News 10 at 6p Su	6p-630p	30	NM 0	\$0.00
13 WTHI 11/01/16 11/07/16 News 10 at 6p Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -1111 4 Week: 11/07/16 11/13/16 1 1	6p-630p <u>Rate</u> \$500.00 \$500.00	:30	NM 5	\$2,500.00
14 WTHI 11/01/16 11/04/16 News 10 at 5p 5-530p Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -1111 4	5-530p <u>Rate</u> \$250.00	_i :30	NM 4	\$1,000.00
D 15 WTHI 11/05/16 11/05/16 News 10 at 6p Sa	6p-630p	:30	NM 0	\$0.00
16 WTHI 11/01/16 11/07/16 M-F 730p-8p Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -1111 4 Week: 11/07/16 11/13/16 1 1	730p-8p <u>Rate</u> \$250.00 \$250.00	:30	NM 5	\$1,250.00
17 WTHI 11/01/16 11/01/16 Tue Hour 1 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/31/16 11/06/16 -T 1	8p-9p <u>Rate</u> \$800.00	:30	NM 1	\$800.00
E 18 WTHI 11/07/16 11/07/16 Mon Hour 1 Start Date End Date Weekdays Spots/Week Week: 11/07/16 11/13/16 M 2	8p-9p <u>Rate</u> \$600.00	:30	NM 2	\$1,200.00
19 WTHI 11/01/16 11/07/16 News 10 Late News M-F Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -1111 4 Week: 11/07/16 11/13/16 1 1	11p-1135p <u>Rate</u> \$500.00 \$500.00	:30	NM 5	\$2,500.00
20 WTHI 11/06/16 11/06/16 News 10 Late News Su Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 S 1	11p-1130p <u>Rate</u> \$400.00	:30	NM 1	\$400.00
21 WTHI 11/05/16 11/05/16 CBS This Morning Sa Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 S- 1	9a-11a <u>Rate</u> \$85.00	:30	NM 1	\$85.00
N 22 WTHI 11/06/16 11/06/16 CBS Sunday Morning Start Date	9a-1030a <u>Rate</u> \$150.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 3 WTHI 10/31/16-11/06/16 CBS Sunday Morning Credited	Start/End Time 9a-1030a		<u>Rate Type</u> 50.00 NM	
4 WTHI 10/31/16-11/06/16 CBS Sunday Morning Credited	9a-1030a	Si :30 \$1	50.00 NM	

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WTHI 800 Ohio Street Terre Haute, IN 47807 (812) 232-9481

Contract / Revision Alt Order # 25267498 919607 **Contract Dates** Product Estimate # Political 4836 11/01/16 - 11/07/16

Original Date / Revision Advertiser 11/02/16 / 11/02/16 POL/Gregg for Governor

	Start/End	Spots/	· · · · · · · · · · · · · · · · · · ·			
*Line Ch Start Date End Date Description	Time	Days Length Week	Rate Rtn	Type Sp	oots	Amount
D 23 WTHI 11/05/16 11/05/16 Sa 7p-8p	7p-8p	:30		NM	0	\$0.00
24 WTHI 11/03/16 11/03/16 Thur Hour 1 Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16T 1	8p-9p <u>Rate</u> \$750.00	:30		NM	1	\$750.00
E 25 WTHI 11/06/16 11/06/16 Sunday Prime rotator Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16S 1	7p-11p <u>Rate</u> \$700.00	:30		NM	1	\$700.00
Spot Ch Date Range Description 1 WTHI 10/31/16-11/06/16 Sunday Prime rotator See MG 25.2	Start/End Time 7p-11p	Weekdays Length	<u>Rate</u> \$700.00	<u>Type</u> NM		
2 WTHI 11/06/16-11/06/16 Sunday Prime rotator ⊕ See MG 25.3	7p-11p	Si :30	\$700.00	NM		
3 WTHI 11/06/16-11/06/16 Sunday Prime rotator	7p-11p	St :30	\$700.00	NM		
D 26 WTHI 11/04/16 11/04/16 Fri Hour 3	10p-11p	:30		NM	0	\$0.00
E 27 WTHI 11/06/16 11/06/16 NFL Regular Season Start Date	NFL Regular Seas Rate \$500.00	:30		MM	2	\$1,000.00
Spot Ch Date Range Description 3 WTHI 10/31/16-11/06/16 NFL Regular Season Credited	Start/End Time NFL Regular Sea	Weekdays Length	<u>Rate</u> \$500.00	Type: NM		
D 28 WTHI 11/03/16 11/03/16 Late Show W/ part of m/g for spots n/a 6pm weekend newscasts	Late Show W/	:30		NM	0	\$0.00
29 WTHI 11/06/16 11/06/16 NFL Today	NFL Today	:30		МИ	1	\$200.00
part of m/g for spots n/a 6pm weekend newscasts Start Date	<u>Rate</u> \$200.00					
30 WTHI 11/01/16 11/07/16 CBS This Morning	7a-9a	:30		NM	5	\$500.00
part of credit from orders 859992 and 902393 Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -1111 4 Week: 11/07/16 11/13/16 1 1	<u>Rate</u> \$100.00 \$100.00					
31 WTHI 11/01/16 11/07/16 News 10 at 6p	6p-630p	:30		NM	3	\$1,500.00
part of credit from orders 859992 and 902393 <u>Start Date</u>	<u>Rate</u> \$500.00 \$500.00					
32 WTHI 11/01/16 11/07/16 News 10 Late News M-F	11p-1135p	:30		MM	3	\$1,500.00
part of credit from orders 859992 and 902393 Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -TwTF 2 Week: 11/07/16 11/13/16 M 1	<u>Rate</u> \$500.00 \$500.00					
33 WTHI 11/01/16 11/07/16 M-F 530p-6p	530p-6p	:30		NM	3	\$390.00
part of credit from orders 859992 and 902393 Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -TwTF- 2 Week: 11/07/16 11/13/16 M 1	Rate \$130.00 \$130.00					
34 WTHI 11/01/16 11/04/16 News 10 Midday part of credit from orders 859992 and 902393	12p-1230p	:30		NM	ĭ	\$200.00

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11/02/16 / 11/02/16



800 Ohio Street Terre Haute, IN 47807 (812) 232-9481

Contract / Revision Alt Order # 25267498 919607 Contract Dates Estimate # Product 4836 11/01/16 - 11/07/16 Political Original Date / Revision Advertiser

POL/Gregg for Governor

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate Rtn	Type Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate		T	
Week: 10/31/16	\$200.00 530a-6a	:30	NM 1	\$100.00
35 WTHi 11/01/16 11/04/16 News 10 M-F part of credit from orders 859992 and 902393	530a-6a	:30	14101	Ψ100,00
Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -TwTF 1	Rate \$100.00			
36 WTHI 11/01/16 11/07/16 M-F 7p-730p Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 1 4 Week: 11/07/16 11/13/16 1 1	7p-730p <u>Rate</u> \$250.00 \$250.00	:30	NM 5	\$1,250.00
E 37 WTHI 11/06/16 11/06/16 Reg Season Colts (LIT) Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16	Reg Season Colts Rate \$1,000.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WTHI 10/31/16-11/06/16 Reg Season Colts (LIT)	Start/End Time Reg Season Colts	Weekdays Length Rate 8St :30 \$1,000.00	Type NM	
Credited 2 WTHI 10/31/16-11/06/16 Reg Season Colts (LIT) Credited	Reg Season Colts	sSi :30 \$1,000.00	NM	
E 38 WTHI 11/01/16 11/04/16 CBS News This Morning Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -111 3	5a-530a <u>Rate</u> \$75.00	:30	NM 3	\$225.00
39 WTHI 11/01/16 11/07/16 M-F 3p-4p Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -1122 6 Week: 11/07/16 11/13/16 1 1	3p-4p <u>Rate</u> \$90.00 \$90.00	:30	NM 7	\$630.00
40 WTHI 11/01/16 11/01/16 Tue Hour 2 Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 -T 1	9p-10p <u>Rate</u> \$900.00	:30	NM 1	\$900.00
41 WTHI 11/07/16 11/07/16 Mon Hour 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/07/16 11/13/16 M 1	9p-10p <u>Rate</u> \$1,300.00	<u>3</u> 30	NM 1	\$1,300.00
42 WTHI 11/02/16 11/02/16 Wed Hour 1 Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16w 1	8p-9p <u>Rate</u> \$1,000.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WTHI 10/31/16-11/06/16 Wed Hour 1 Credited	Start/End Time 8p-9p	Weekdays Length Rate W :30 \$1,000.00	Type NM	
43 WTHI 11/02/16 11/02/16 Wed Hour 2 Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16W 1	9p-10p <u>Rate</u> \$1,000.00	30	NM 1	\$1,000.00
44 WTHI 11/06/16 11/06/16 Sunday Prime rotator Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16S 1	7p-11p <u>Rate</u> \$800.00	:30	NM 1	\$800.00
45 WTHI 11/02/16 11/02/16 Wed Hour 3 Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16W 1	10p-11p <u>Rate</u> \$900.00	:30	NM 1	\$900.00
46 WTHI 11/07/16 11/07/16 Mon Hour 3 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/07/16 11/13/16 M 1	10p-11p <u>Rate</u> \$1,100.00	:30	NM 1	\$1,100.00

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	Contract / Revision	Alt Order #
	919607 /	25267498
Contract Dates	Product	Estimate #
11/01/16 - 11/07/16	Political	4836

Original Date / Revision Advertiser 11/02/16 / 11/02/16 POL/Gregg for Governor

	Start/End	Spots		т 6		A
*Line Ch Start Date End Date Description	Time	Days Length Weel	k Rate Rtn			Amount
47 WTHI 11/04/16 11/04/16 Fri Hour 2	9p-10p	:30		NM	1	\$1,500.00
Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 F 1	Rate \$1,500.00					
48 WTHI 11/06/16 11/06/16 Sunday Prime rotator	7p-11p	:30		NM	1	\$700.00
Start Date End Date Weekdays Spots/Week	Rate					
Week: 10/31/16 11/06/16S 1	\$700.00					
49 WTHI 11/06/16 11/06/16 Late Fringe Su	1130p-2a	:30		NM	1	\$50.00
Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16S 1	<u>Rate</u> \$50.00			- 1		
		420		NM	3	\$450.00
50 WTHI 11/05/16 11/05/16 NCAA Football Start Date End Date Weekdays Spots/Week	NCAA Football Rate	:30		INIVI	3	\$450.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/31/16 11/06/16S- 3	\$150.00			- 1		
51 WTHI 11/06/16 11/06/16 Late Fringe Su	1130p-2a	130		NM	2	\$70.00
Start Date End Date Weekdays Spots/Week	Rate	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
Week: 10/31/16 11/06/16S 2	\$35.00					
52 WTHI 11/06/16 11/06/16 Overnights	M-F 137a-4a/SaSu	:30		NM	1	\$35.00
Start Date End Date Weekdays Spots/Week	Rate			- 1		
Week: 10/31/16 11/06/16S 1	\$35.00			_		
E 53 WTHI 11/04/16 11/04/16 Fri Hour 3	10p-11p	:30		NM	1	\$1,500.00
Week: 10/31/16 11/06/16F 1	<u>Rate</u> \$1,500.00			- 1		
Week: 10/31/16 11/06/16F 1 Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	Туре		
1 WTHI 10/31/16-11/06/16 Fri Hour 3	10p-11p	F :30	\$1,500.00	NM		
See MG 53.2						
2 WTHI 11/04/16-11/04/16 Fri Hour 3	10p-11p	F :30	\$1,500.00	NM		
54 WTHI 11/05/16 11/05/16 NCAA Football	NCAA Football	:30		NM	3	\$300.00
Start Date End Date Weekdays Spots/Week	Rate					
Week: 10/31/16 11/06/16S- 3	\$100.00			\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	4	#0.000.00
N 55 WTHI 11/06/16 11/06/16 Reg Season Colts (LIT)	Reg Season Colts	:30		NM	1	\$2,000.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/31/16 11/06/16S 1	<u>Rate</u> \$2,000.00					
	5a-530a	:30		NM	1	\$150.00
N 56 WTHI 11/04/16 11/04/16 CBS News This Morning Start Date End Date Weekdays Spots/Week	Rate				12	Ψ.00.00
Week: 10/31/16 11/06/161 1	\$150.00					
N 57 WTHI 11/05/16 11/05/16 News 10 Late News Sa	11p-1130p	:30		NM	1	\$600.00
Start Date	Rate			- 1		
Week: 10/31/16 11/06/16S- 1	\$600.00					
N 58 WTHI 11/05/16 11/05/16 Sa 1130p-1230a	1130p-1230a	:30		NM	1	\$50.00
Start Date End Date Weekdays Spots/Week	Rate			- 1		
Week: 10/31/16 11/06/16S- 1	\$50.00	Waa			а	ቀንደላ ሳሳ
N 59 WTHI 11/06/16 11/06/16 Face the Nation	1030a-11:30a	:30		NM	1	\$250.00
Start Date End Date Weekdays Spots/Week Week: 10/31/16 11/06/16 S 1	<u>Rate</u> \$250.00					
Trooms of the transfer of the		Totals 0.00		15	32	\$41,635.00
		Totals 0.00		15	16	94 H999,00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/31/16 -11/07/16	152	\$41,635.00	(\$6,245.25)	\$35,389.75
Totals	152	\$41,635.00	(\$6,245.25)	\$35,389.75

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Print Date 11/02/16

Page 6 of 6



WTHI 800 Ohio Street Terre Haute, IN 47807 (812) 232-9481

	Contract / Revision 919607 /	Alt Order # 25267498		
Contract Dates 11/01/16 - 11/07/16	Product Political	Estimate # 4836		
Advertiser POL/Gregg for Governor		Original Date / Revision 11/02/16 / 11/02/16		

Signatura	Date:	
Signature:	Date.	_



KATZ TELEVISION GROUP

Suite 210

Washington, DC 20001

125 West 55th St New York, NY 10019

Comments: revised order,

Contract # 25267498 Agency: BUYING TIME,LLC CPE: 755/765/4836 650 Massachusetts AVE NW Changes as of: 11/2/2016 at 5:20 PM

Product: Political

Agency Order #: 5275188

Buyer: Herrick, Cathie Salesperson: BEN WILMETH 202-872-5880

Flight: 11/1/16 - 11/7/16
Advertiser: Gregg IN Governor

Version: Highlighting Makegood 5
Station: WTHI Market: Terre Haute
Office: WASHINGTON

Primary Demo: Adults 35+
Con Type: POLITICAL/VOTE
Assistant: BEN WILMETH
202-872-5880

Total Spots: 154

Total \$: \$41,635.00

Total CPP: \$0.00

Total GRP:

Separation:

Station Comment

In 21 and 34, 1x each na. mg by Ins 53-54.nciot

Ben - 1 spot on line 1, for 11/7, and 1 spot on line 25 n/a due to political oversell. total out \$250. I will m/g 1 spot in face nation sunday, 11/6 - rate of 250. thanks - tammy

Terry, Tammy

From: angela.thompson@wthitv.com

Sent: Wednesday, November 02, 2016 4:52 PM

To: Stievenart, Marcia; Terry, Tammy

Subject: Spot - Preempt: POL/Gregg for Governor (D) - 919607

Property: WTHI

Anything going back in this program needs to be a P2.

Order Information: Order #: 919607

Order Total: \$41,635.00 Agency: Buying Time

Advertiser: POL/Gregg for Governor (D)

Product: Political

Alternate Order #: 25267498

Estimate #: 4836

Flight Dates: 11/01/16 - 11/07/16

Demo: Adults 25-54

Sales Information: Katz Washington, Katz/Washington, National

The following spot(s) have been preempted:

Preempted Spot Information (919607-22-3):

Rate: \$150.00

Air Date: Sun 11/06/16 Eligible Days: -----Su

Inventory Code: CBS Sunday Morning
Inventory Description: CBS Sunday Morning

Inventory Code Time: 9a-1030a

Spot Type: NM Length: :30

Channel(s): [1] WTHI Priority: Section 4

Preempt Reason: Political

250 - P4 Face Nalem